# CONSUMER PROTECTION IN DIGITAL TRADE: A CRITICAL ANALYSIS

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#### **ABSTRACT**

In the rapidly evolving landscape of e-commerce, the protection of consumer rights and data privacy emerges as a paramount concern. This paper critically examines the multifaceted challenges consumers face in digital trade, including issues related to data protection, counterfeit products, fake reviews, and unfair trade practices within the Indian legal framework.

Despite significant strides in legislation and regulation, such as the Consumer Protection Act, 2019<sup>1</sup>, and the Information Technology Act, 2000<sup>2</sup>, gaps remain in addressing the complexities of the digital marketplace. Through an analytical lens, this study delves into prevailing laws, highlighting their achievements and limitations in safeguarding consumer interests against the backdrop of technological advancements and changing consumer behaviors.

Moreover, it presents an overview of landmark case laws that have shaped the interpretation and enforcement of consumer protection norms in both Indian and international jurisdictions. Recognizing the inadequacy of existing legal mechanisms to address the nuances of digital commerce fully, this paper proposes a set of suggestive measures aimed at enhancing consumer protection. These include harmonizing laws, strengthening enforcement and redressal mechanisms, promoting fair trade practices, and fostering innovation and consumer-centric policies.

By advocating for a holistic approach encompassing legislative reform, regulatory oversight, and consumer education, the paper underscores the imperative for a robust and adaptive legal framework that ensures consumer rights are upheld in the digital era. This analysis serves as a call to action for policymakers, legal practitioners, and stakeholders to fortify the foundations

<sup>&</sup>lt;sup>1</sup> The Consumer Protection Act, 2019 (Act 35 of 2019)

<sup>&</sup>lt;sup>2</sup> The Information Technology Act, 2000 (Act 21 of 2000)

of consumer protection in digital trade, paving the way for a more secure, transparent, and equitable digital marketplace.

**Keywords:** E-commerce, Consumer Protection, Data Privacy, and Digital Trade.

## 1) Introduction

The advent of the digital era has revolutionized the way we engage in commerce, with e-commerce emerging as a pivotal force reshaping the global economy. E-commerce, or electronic commerce, encompasses the buying and selling of goods and services through electronic platforms with the help of the Internet.<sup>3</sup> Its significance in the modern economy cannot be overstated, offering unparalleled convenience, broader market access, and a wealth of choices for consumers while providing businesses with efficient, scalable, and direct pathways to their customer base. The proliferation of e-commerce platforms has catalyzed economic growth, fostered innovation, and transformed consumer behavior worldwide.

Amidst this digital commerce evolution, the concept of consumer rights has gained renewed focus. Traditionally, consumer rights have been centered around the principles of fair trade, accurate information, safety, and the right to be heard, ensuring that consumers receive fair treatment and protection from fraudulent or unfair market practices.<sup>4</sup> In the digital marketplace, these rights extend to issues unique to the online environment, including privacy, data protection, and secure online transactions.<sup>5</sup>

Consumer protection in the digital domain is underpinned by a complex array of mechanisms and legal frameworks designed to safeguard these rights. Governments and international organizations have enacted laws and regulations to protect consumers from online fraud, ensure the security of their data, and provide redressal mechanisms for grievances. These frameworks strive to balance the dynamic nature of e-commerce with the need for comprehensive consumer protection.

<sup>&</sup>lt;sup>3</sup> Andrew Bloomenthal, "E-commerce Defined: Types, History, and Examples," *Investopedia*, May 23, 2023, available at https://www.investopedia.com/terms/e/ecommerce.asp

<sup>&</sup>lt;sup>4</sup> Piyush Chandra, "Everything You Need To Know About Consumer Protection In India And Beyond: Comprehensive Guide With Recent Developments In 2019 Act," *Legal Services India*, available at https://www.legalserviceindia.com/legal/article-12881-everything-you-need-to-know-about-consumer-protection-in-india-and-beyond-comprehensive-guide-with-recent-developments-in-2019-act.html

The evolution of consumer rights and protection has been particularly notable in the context of digital trade. The transition from physical marketplaces to digital platforms has necessitated a re-evaluation of existing consumer protection laws and the introduction of new regulations to address emerging challenges. This transformation reflects the broader shift towards a digital economy, where consumer rights must adapt to the realities of online transactions, digital products and services, and the global nature of e-commerce.

As we delve deeper into the intricacies of consumer protection in digital trade, it's crucial to understand the historical context, current landscape, and future direction of consumer rights. This critical analysis sets the stage for a detailed analysis of the legal challenges, opportunities, and the imperative for robust legal frameworks that ensure the protection of consumer rights in the ever-evolving digital marketplace.

## 2) Data Protection

# 2.1) Consumer Rights and Data Protection

In the realm of e-commerce, data protection has become a cornerstone of consumer rights, reflecting the increasing concern over the privacy and security of personal information in the digital marketplace.<sup>6</sup> As consumers engage in online transactions, they share a wealth of personal data, including names, addresses, payment information, and browsing habits. While facilitating personalized and efficient shopping experiences, this data also poses significant risks if misused or inadequately protected.<sup>7</sup>

Data protection for consumers in e-commerce is not merely about safeguarding personal information from unauthorized access or breaches; it encompasses the right to privacy, control over one's own data, and the assurance that online businesses will use this data responsibly.<sup>8</sup> The relevance of data protection in this context is multi-faceted:

<sup>&</sup>lt;sup>6</sup> Jia Rizvi, "Privacy Regulations Are Changing—Here's How E-Commerce Businesses Can Work With Customers," Forbes, Aug 4, 2021, available at

https://www.forbes.com/sites/jiawertz/2021/08/04/privacy-regulations-are-changing-heres-how-e-commerce-businesses-can-work-with-customers/?sh=6f4100f1611f

<sup>&</sup>lt;sup>7</sup> Anju S Nair, "*The Legal Issues Faced By The E-Commerce Business*," Corpbiz, June 29, 2023, available at https://corpbiz.io/learning/e-commerce-legal-issues/#:~:text=One%20of%20the%20significant%20legal,to%20h acking%20or%20cyber%2Dattacks

<sup>&</sup>lt;sup>8</sup> Venky Anant, Lisa Donchak, James Kaplan, and Henning Soller, "*The consumer-data opportunity and the privacy imperative*," McKinsey & Company, Apr 27, 2020, available at

# 2.1.a) Trust and Confidence:

Robust data protection measures build consumer trust in e-commerce platforms. Knowing that their personal information is secure encourages consumers to shop online, contributing to the growth and sustainability of digital marketplaces.<sup>9</sup>

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## 2.1.b) Privacy Preservation:

Consumers have the right to conduct transactions online without surrendering unnecessary personal information or being subjected to invasive tracking and profiling practices. Data protection laws ensure that consumers' privacy is respected and maintained throughout their online activities.<sup>10</sup>

# 2.1.c) Prevention of Identity Theft and Fraud:

Adequate safeguards against data breaches and cyberattacks protect consumers from identity theft, financial fraud, and other forms of cybercrime. By securing personal data, e-commerce platforms shield consumers from potentially devastating financial and reputational harm.<sup>11</sup>

## 2.1.d) Control and Consent:

Central to consumer rights in data protection is the principle of informed consent. Consumers must have control over what information they share, understand how it will be used, and be able to withdraw consent or request data deletion. <sup>12</sup> This empowers consumers, allowing them to make informed decisions about their online engagements.

## 2.1.e) Legal Recourse and Redress:

https://www.mckinsey.com/capabilities/risk-and-resilience/our-insights/the-consumer-data-opportunity-and-the privacy-imperative

<sup>&</sup>lt;sup>9</sup> Kartik Jobanputra, "*How E-Commerce Brands Can Earn Consumers' Trust*," *Forbes*, Feb 6, 2024, available at https://www.forbes.com/sites/forbesbusinesscouncil/2024/02/06/how-e-commerce-brands-can-earn-consumers-trust/?sh=147dcea096cb

<sup>&</sup>lt;sup>10</sup> Conor Murray, "U.S. Data Privacy Protection Laws: A Comprehensive Guide," Forbes, Apr 25, 2023, available at https://www.forbes.com/sites/conormurray/2023/04/21/us-data-privacy-protection-laws-a-comprehensive-guide/?sh=19d10d5a5f92

<sup>&</sup>lt;sup>11</sup> "16 Effective Ways E-Commerce Companies Can Protect Customer Data," Forbes, Feb 8, 2022, available at https://www.forbes.com/sites/forbestechcouncil/2022/02/08/16-effective-ways-e-commerce-companies-can-prot ect-customer-data/?sh=287b83ff5de9

<sup>&</sup>lt;sup>12</sup> Supra at 8

In the event of a data breach or misuse, data protection laws provide consumers with channels for legal recourse. These laws outline the responsibilities of e-commerce entities in protecting consumer data and the penalties for failing to do so, offering consumers a means to seek redress.

The enactment of comprehensive data protection regulations, such as the General Data Protection Regulation<sup>13</sup> (GDPR) in the European Union and various national laws, underscores the global recognition of the importance of data privacy in e-commerce. India's efforts to strengthen data protection through the enactment of the Digital Personal Data Protection Act,  $2023^{14}$  reflect a commitment to aligning with international standards and addressing the unique challenges of the digital economy.

Data protection is a critical aspect of consumer rights in the digital age, integral to the ethical, legal, and secure operation of e-commerce platforms. It ensures that as the digital marketplace continues to expand, consumer privacy remains a top priority, fostering a safer and more trustworthy online environment for all users.

## 3) Fake Reviews and Unfair Trade Practices

## 3.1) Prevalence of Fake Reviews

Fake reviews and unfair trade practices significantly undermine consumer trust in e-commerce platforms. As of 2021, fake reviews have cost \$152 billion a year on a global level. Fake reviews, both positive ones aimed at artificially inflating the perceived quality of a product or service and negative ones intended to damage competitors' reputations, distort the information landscape that consumers rely on to make informed purchasing decisions.

A notable incident involved a major online retailer discovering and removing thousands of fake reviews which were artificially boosting product ratings. Such incidents underscore the necessity for more stringent verification processes and regulatory oversight to ensure review

<sup>&</sup>lt;sup>13</sup> Regulation (EU) 2016/679 of the European Parliment and of the Council of 27 April 2016 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data, and repealing Directive 95/46/EC (General Data Protection Regulation) (L119, 4 May 2016)

<sup>&</sup>lt;sup>14</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023)

<sup>&</sup>lt;sup>15</sup> "Fake online reviews cost \$152 billion a year. Here's how e-commerce sites can stop them," World Economic Forum, Aug 10, 2021, available at

https://www.weforum.org/agenda/2021/08/fake-online-reviews-are-a-152-billion-problem-heres-how-to-silence them/

authenticity.<sup>16</sup>

# 3.2) Unfair Trade Practices and Privacy Violations

Unfair trade practices, including misleading advertisements, the sale of counterfeit products, and hidden charges, further exacerbate this issue by directly harming consumers' interests and rights.

Unfair trade practices extend beyond misleading advertisements to include privacy violations. Companies collecting and using consumer data without explicit consent or adequate disclosure exemplify how digital commerce can infringe on privacy rights. One of the high-profile cases, the Cambridge Analytica scandal, involved a social media giant fined heavily by a regulatory body for failing to protect user's data and for its involvement in a scandal where data was misused for political advertising purposes.<sup>17</sup> This incident highlights the urgent need for robust data protection measures and transparency in how consumer data is collected, used, and shared.

## 3.3) Algorithmic Bias and Discrimination

Another area of concern is the potential for algorithmic bias and discrimination in e-commerce platforms. Algorithms that determine product recommendations, pricing, or even creditworthiness can inadvertently perpetuate bias, leading to unfair treatment of certain consumer groups. <sup>18</sup> For instance, there have been instances where dynamic pricing algorithms have resulted in price discrimination, charging different prices to consumers based on their browsing history or geographical location. Such practices not only undermine fairness but also erode consumer trust in digital platforms.

## 3.4) Spike in Cyber Scams and Phishing Attacks

With the increase in digital transactions, consumers are more vulnerable than ever to cyber scams and phishing attacks. These fraudulent activities aim to deceive consumers into

<sup>&</sup>lt;sup>16</sup> Simon Hill, "Inside the Underground Market for Fake Amazon Reviews," Wired, Nov 2, 2022, available at https://www.wired.com/story/fake-amazon-reviews-underground-market/

<sup>&</sup>lt;sup>17</sup> Issie Lapowsky, "How Cambridge Analytica Sparked the Great Privacy Awakening," Wired, Mar 17, 2019, available at https://www.wired.com/story/cambridge-analytica-facebook-privacy-awakening/

<sup>&</sup>lt;sup>18</sup> Nicol Turner Lee, Paul Resnick, and Genie Barton, "*Algorithmic bias detection and mitigation: Best practices and policies to reduce consumer harms*," *Brookings*, May 22, 2019, available at https://www.brookings.edu/articles/algorithmic-bias-detection-and-mitigation-best-practices-and-policies-to-red uce-consumer-harms/

divulging personal and financial information, leading to financial loss and identity theft. In a worldwide cyberattack impacting 111 countries, India ranks third globally and first in the Asia-Pacific region. The attack, orchestrated by a syndicate of cybercriminals, was characterized by an organized phishing campaign aimed at stealing passwords. <sup>19</sup>

## 4) Prevailing Laws

# 4.1) Consumer Protection Act, 2019

## 4.1.a) Overview of the Act

The Consumer Protection Act, 2019, was enacted to address and adapt to the evolving needs of consumers in India, especially considering the rise of digital and e-commerce markets. It replaces the previous Consumer Protection Act, 1986, introducing several key changes and new mechanisms to enhance consumer protection, promote fair trade, and ensure speedy redressal of consumer grievances.<sup>20</sup>

## 4.1.b) Key Provisions

- Section 2(7): Defines "consumer" more broadly than the previous act, explicitly including those who engage in online transactions, thus extending protections to e-commerce.<sup>21</sup>
- Section 2(47): Introduces a detailed definition of "unfair trade practices," which now encompasses the sharing of personal information given in confidence unless required by law or in the public interest, directly addressing privacy concerns in digital transactions.<sup>22</sup>
- Section 10: Establishes the Central Consumer Protection Authority (CCPA), a regulatory body with wide-ranging powers to enforce consumer rights, investigate

<sup>&</sup>lt;sup>19</sup> Gautam S. Mengle, "*India third most targeted country by phishing campaign: Report*," Hindustan Times, Dec 5, 2022, available at: https://www.hindustantimes.com/cities/mumbai-news/india-third-most-targeted-country-by-phishing-campaign-report-101670179300520.html

<sup>&</sup>lt;sup>20</sup> Supra at 1

<sup>&</sup>lt;sup>21</sup> The Consumer Protection Act, 2019 (Act 35 of 2019) s. 2 (7)

<sup>&</sup>lt;sup>22</sup> The Consumer Protection Act, 2019 (Act 35 of 2019) s. 2 (47)

violations, and penalize unfair trade practices and misleading advertisements.<sup>23</sup>

Sections 17 to 21: Detail the functions and powers of the CCPA, including issuing directives and penalties to prevent unfair trade practices and ensure consumer protection. <sup>24</sup> <sup>25</sup> <sup>26</sup> <sup>27</sup> <sup>28</sup>

Sections 28, 42, and 53: Provide for the establishment of district, state, and national Consumer Disputes Redressal Commissions at the District, State, and National levels, facilitating a mechanism for the redressal of consumer disputes. <sup>29 30 31</sup>

# 4.2) Information Technology Act, 2000

## 4.2.a) Overview of the Act

The Information Technology (IT) Act, 2000, represents India's primary law on electronic commerce and cybersecurity. Enacted to facilitate electronic transactions, the Act legalizes the acceptance of electronic records and digital signatures, laying the foundation for a digital economy. It addresses a range of issues, from digital authentication to cybercrimes, providing legal infrastructure for secure and reliable electronic commerce.<sup>32</sup>

## 4.2.b) Key Provisions

• Section 43A: This section imposes a duty on corporate bodies to implement and maintain reasonable security practices to protect the sensitive personal data they handle. Failure to do so can lead to compensation to the affected person, directly impacting ecommerce platforms and service providers by ensuring they maintain high data protection standards.<sup>33</sup>

<sup>&</sup>lt;sup>23</sup> The Consumer Protection Act, 2019 (Act 35 of 2019) s. 10

<sup>&</sup>lt;sup>24</sup> The Consumer Protection Act, 2019 (Act 35 of 2019) s. 17

<sup>&</sup>lt;sup>25</sup> The Consumer Protection Act, 2019 (Act 35 of 2019) s. 18

<sup>&</sup>lt;sup>26</sup> The Consumer Protection Act, 2019 (Act 35 of 2019) s. 19

<sup>&</sup>lt;sup>27</sup> The Consumer Protection Act, 2019 (Act 35 of 2019) s. 20

<sup>&</sup>lt;sup>28</sup> The Consumer Protection Act, 2019 (Act 35 of 2019) s. 21 <sup>29</sup> The Consumer Protection Act, 2019 (Act 35 of 2019) s. 28

<sup>&</sup>lt;sup>30</sup> The Consumer Protection Act, 2019 (Act 35 of 2019) s. 42

<sup>&</sup>lt;sup>31</sup> Consumer Protection Act, 2019 (Act 35 of 2019) s. 53

<sup>&</sup>lt;sup>32</sup> Supra at 2

<sup>&</sup>lt;sup>33</sup> The Information Technology Act, 2000 (Act 21 of 2000) s. 43A

• Section 72A: Provides for punishment for the breach of confidentiality and privacy of information without the consent of the person concerned. This section is crucial for consumer protection in digital transactions, safeguarding personal information against unauthorized disclosure.<sup>34</sup>

• Section 79: Relates to the liability of intermediaries, stipulating conditions under which service providers (including e-commerce platforms) may be held liable for third-party information, data, or communication links hosted by them. It outlines the due diligence requirements and the need for intermediaries to observe guidelines prescribed by the central government. This is especially relevant for consumer protection, as it mandates intermediaries to implement measures to prevent the publication or transmission of unlawful content.<sup>35</sup>

# 4.3) The Digital Personal Data Protection Act, 2023

# 4.3.a) Overview of the Act

The Digital Personal Data Protection Act, 2023, represents a significant milestone in India's approach to data privacy and protection in the digital era. This legislation is a forward-looking initiative aimed at safeguarding personal data and ensuring the privacy of individuals in an increasingly digitalized world. It draws inspiration from various global data protection frameworks, most notably the General Data Protection Regulation (GDPR) of the European Union. The GDPR is considered a benchmark in data protection laws, offering a comprehensive approach to data privacy and security. By incorporating principles and best practices from the GDPR and other international standards, the act aims to provide a strong, enforceable, and effective data protection regime in India.<sup>36</sup>

# 4.3.b) Key Provisions

• Section 11 to 15 - Data Principality and Consent: The Act emphasizes the importance of obtaining explicit consent from individuals before collecting, processing, or sharing their personal data. It mandates that consent be informed, specific, and freely given.<sup>37</sup>

<sup>&</sup>lt;sup>34</sup> The Information Technology Act, 2000 (Act 21 of 2000) s. 72A

<sup>&</sup>lt;sup>35</sup> Information Technology Act, 2000 (Act 21 of 2000) s. 79

<sup>&</sup>lt;sup>36</sup> Supra at 14

<sup>&</sup>lt;sup>37</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s. 11

38 39 40 41

- Section 16 to 17 Data Localization Requirements: The act sets forth conditions under which personal data can be transferred outside India, ensuring that such transfers do not diminish the protection afforded to the data.<sup>42 43</sup>
- Section 18 to 26 Data Protection Board: The board is responsible for ensuring compliance with the act, adjudicating disputes between individuals and data fiduciaries, and promoting data protection awareness. With powers to investigate complaints, conduct audits, issue directives, and impose penalties, the Data Protection Board plays a crucial role in the act's enforcement mechanism. 44 45 46 47 48 49 50 51 52
- Section 29 to 32 Data Protection Appellate Board: The Bill proposes the establishment of a Data Protection Authority of India, tasked with ensuring compliance, data processing practices, and addressing grievances related to data protection. 53 54 55 56

## 4.4) Rules and Guidelines for E-commerce under the Consumer Protection Act, 2019

## 4.4.a) Overview of the Rules

The Consumer Protection (E-Commerce) Rules, 2020, apply to all e-commerce activities across India, affecting both marketplace and inventory models of e-commerce. These rules

<sup>&</sup>lt;sup>38</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.12

<sup>&</sup>lt;sup>39</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.13

<sup>&</sup>lt;sup>40</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.14

<sup>&</sup>lt;sup>41</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.15

<sup>&</sup>lt;sup>42</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.16

<sup>&</sup>lt;sup>43</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.17

<sup>44</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.18

<sup>45</sup> The Digital 1 cisolial Data 1 folection Act, 2023 (Act No. 22 of 2023) 8.16

<sup>&</sup>lt;sup>45</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.19

<sup>&</sup>lt;sup>46</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.20

<sup>&</sup>lt;sup>47</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.21

<sup>&</sup>lt;sup>48</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.22

<sup>&</sup>lt;sup>49</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.23

<sup>&</sup>lt;sup>50</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.24

<sup>&</sup>lt;sup>51</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.25

<sup>&</sup>lt;sup>52</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.26

<sup>&</sup>lt;sup>53</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.29

<sup>&</sup>lt;sup>54</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.30

<sup>&</sup>lt;sup>55</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.31

<sup>&</sup>lt;sup>56</sup> The Digital Personal Data Protection Act, 2023 (Act No. 22 of 2023) s.32

were promulgated under the Consumer Protection Act, 2019, to ensure that e-commerce operations are conducted in a manner that protects consumers' rights and interests online.<sup>57</sup>

# 4.4.b) Key Provisions

- Rule 3: Definitions provide clarity on terms such as e-commerce, consumer, marketplace e-commerce entity, and inventory e-commerce entity, setting the scope for applicability of the rules.<sup>58</sup>
- Rule 4 Duties of E-Commerce Entities: This rule mandates e-commerce platforms to display clear information about return, refund, exchange, warranty and guarantee, delivery and shipment, modes of payment, and grievance redressal mechanisms. It requires platforms to display details about sellers, including the legal name, principal geographic address, and website or the entity's name and contact details. It also requires platforms to ensure that advertisements for marketing of goods and services are consistent with the actual characteristics, access, and usage conditions of such goods or services.<sup>59</sup>
- Rule 6 Duties of Sellers on Marketplace: Sellers on e-commerce platforms are required to provide authentic information related to return, refund, exchange, warranty and guarantee, delivery and shipment, modes of payment, and grievance redressal mechanism. They must also ensure compliance with the provisions of the Legal Metrology Act, 2009, for products being sold.<sup>60</sup>
- Grievance Redressal: E-commerce entities are required to establish a grievance redressal mechanism and appoint a grievance officer for consumer complaint redressal.<sup>61</sup> 62 63 64

<sup>&</sup>lt;sup>57</sup> Consumer Protection (E-Commerce) Rules, 2020, Notification No. G.S.R. 462(E), dated 23.7.2020

<sup>&</sup>lt;sup>58</sup> Consumer Protection (E-Commerce) Rules, 2020, Notification No. G.S.R. 462(E), Rule no. 3

<sup>&</sup>lt;sup>59</sup> Consumer Protection (E-Commerce) Rules, 2020, Notification No. G.S.R. 462(E), Rule no. 4

<sup>&</sup>lt;sup>60</sup> Consumer Protection (E-Commerce) Rules, 2020, Notification No. G.S.R. 462(E), Rule no. 5

<sup>61</sup> Supra at 55

<sup>62</sup> Supra at 56

<sup>&</sup>lt;sup>63</sup> Consumer Protection (E-Commerce) Rules, 2020, Notification No. G.S.R. 462(E), Rule no. 6

<sup>&</sup>lt;sup>64</sup> Consumer Protection (E-Commerce) Rules, 2020, Notification No. G.S.R. 462(E), Rule no. 7

• **Unfair Trade Practices:** The rules prohibit e-commerce companies from manipulating the price of goods and services offered on their platforms to gain unreasonable profit and from adopting unfair trade practices. 65 66

# 4.5) The Indian Penal Code, 1860

## 4.5.a) Overview of the Act

The IPC defines offenses and prescribes penalties for a wide range of criminal activities. While it does not specifically mention digital transactions, many of its sections are applicable to the kinds of fraud and misconduct that can occur in online commerce. The relevance of the IPC to digital trade and consumer protection has become increasingly significant as online transactions have become a staple of daily life, prompting law enforcement and judicial systems to apply these traditional legal principles to the digital context.<sup>67</sup>

## 4.5.b) Key Provisions

- Section 415 Cheating: This section defines cheating and provides the foundation for addressing various deceptive practices in e-commerce, such as misrepresentation of products or services. Cheating can involve promising a product or service that the seller knows will not be provided, significantly affecting consumer trust and safety online.<sup>68</sup>
- Section 420 Cheating and Dishonestly Inducing Delivery of Property: Section 420 makes it a punishable offense to cheat and thereby dishonestly induce a person to deliver any property or to make, alter, or destroy a valuable security. This is particularly relevant to e-commerce fraud, where consumers may be induced to pay for goods that are never delivered or are significantly different from what was represented.<sup>69</sup>
- Section 468 Forgery for the Purpose of Cheating: This section addresses the creation of false electronic records or documents with the intent to cheat. It covers a

<sup>65</sup> Supra at 57

<sup>&</sup>lt;sup>66</sup> Supra at 59

<sup>67</sup> The Indian Penal Code, 1860 (Act No. 45 of 1860)

<sup>&</sup>lt;sup>68</sup> The Indian Penal Code, 1860 (Act No. 45 of 1860) s.415

<sup>&</sup>lt;sup>69</sup> The Indian Penal Code, 1860 (Act No. 45 of 1860) s.420

range of fraudulent activities, from fake online listings to the manipulation of digital transaction records.<sup>70</sup>

• Section 471 - Using as Genuine a Forged Document or Electronic Record: This provision is used to penalize the use of forged documents or electronic records as genuine, such as using fake invoices or payment records in e-commerce transactions.<sup>71</sup>

# 4.6) The Aadhar Act, 2016

# 4.6.a) Overview of the Act

The Aadhaar (Targeted Delivery of Financial and Other Subsidies, Benefits and Services) Act, 2016, commonly known as the Aadhaar Act, is a landmark piece of legislation in India that provides a legal framework for the Aadhaar unique identification number system.

It was established to facilitate the government in providing targeted delivery of subsidies, benefits, and services to individuals by leveraging the Aadhaar number as a means of verifying the identity of beneficiaries. It covers the issuance of Aadhaar numbers, the responsibilities of entities requesting Aadhaar for authentication, and the protection of information collected under the system.<sup>72</sup>

## 4.6.b) Key provisions

- Section 28 outlines the security and confidentiality of information, mandating the UIDAI (Unique Identification Authority of India) to ensure the security of identity information and authentication records of individuals.<sup>73</sup>
- Section 29 prohibits the sharing, publishing, or displaying of Aadhaar numbers to the public and restricts the use of individual identity information available to requesting entities.<sup>74</sup>

<sup>&</sup>lt;sup>70</sup> The Indian Penal Code, 1860 (Act No. 45 of 1860) s.468

<sup>&</sup>lt;sup>71</sup> The Indian Penal Code, 1860 (Act No. 45 of 1860) s.471

<sup>&</sup>lt;sup>72</sup> The Aadhaar (Targeted Delivery of Financial and Other Subsidies, Benefits and Services) Act, 2016 (Act 47 of 2016)

<sup>&</sup>lt;sup>73</sup> The Aadhaar (Targeted Delivery of Financial and Other Subsidies, Benefits and Services) Act, 2016 (Act 47 of 2016) s.28

<sup>&</sup>lt;sup>74</sup> The Aadhaar (Targeted Delivery of Financial and Other Subsidies, Benefits and Services) Act, 2016 (Act 47 of 2016) s.29

• Section 33 provides conditions under which information may be disclosed, including in the interest of national security or on the order of a court, adding a layer of legal safeguarding to the privacy of Aadhaar holders.<sup>75</sup>

• Section 47 allows the initiation of complaints by the UIDAI or any officer or person authorized by it, relating to offenses and penalties connected with the misuse of Aadhaar data. However, it has been criticized for not allowing individuals to directly file complaints for the unauthorized sharing of their Aadhaar information, a point that has been debated for further amendments to enhance consumer protection.<sup>76</sup>

## 5) Case Laws

## 5.1) Shreya Singhal v. Union of India

This landmark case challenged the constitutionality of Section 66A of the Information Technology Act, 2000, which criminalized sending "offensive" messages through communication services. Critics argued that the vague terminology of "offensive" could lead to misuse and suppression of free speech.

The Supreme Court struck down Section 66A of the IT Act<sup>77</sup>, deeming it unconstitutional on the grounds of violating the freedom of speech protected under Article 19(1)(a)<sup>78</sup> of the Indian Constitution. The court held that the section was vague and overly broad, leading to arbitrary enforcement.<sup>79</sup>

## 5.2) Indian Medical Association v. V.P. Shantha & Ors

The case concerned whether medical services provided by doctors and hospitals fall within the scope of "services" under the Consumer Protection Act, 1986, thereby making them liable for deficiencies in service.<sup>80</sup>

<sup>&</sup>lt;sup>75</sup> The Aadhaar (Targeted Delivery of Financial and Other Subsidies, Benefits and Services) Act, 2016 (Act 47 of 2016) s.33

<sup>&</sup>lt;sup>76</sup> The Aadhaar (Targeted Delivery of Financial and Other Subsidies, Benefits and Services) Act, 2016 (Act 47 of 2016) s.47

<sup>&</sup>lt;sup>77</sup> The Information Technology Act, 2000 (Act 21 of 2000) s. 66A

<sup>&</sup>lt;sup>78</sup> INDIA CONST. art. 19(1)(a)

<sup>&</sup>lt;sup>79</sup> Shreya Singhal v. Union of India, Cr. No. 167 of 2012

<sup>80</sup> The Consumer Protection Act, 2019 (Act 35 of 2019) s. 2 (11)

The Supreme Court held that medical services, except those rendered free of charge or under a contract of personal service, would fall within the ambit of "services" as defined in the Consumer Protection Act.<sup>81</sup> Thus, patients can seek remedies under the Act for deficiencies in medical services.<sup>82</sup>

## 5.3) Myspace Inc. v. Super Cassettes Industries Ltd.

Super Cassettes Industries Ltd. (T-Series) filed a lawsuit against Myspace, alleging copyright infringement for hosting its copyrighted content without authorization.

The Delhi High Court highlighted the importance of balancing copyright protection with the growth of the internet. It recognized the need for platforms like Myspace to take down infringing content promptly upon notice but also cautioned against over-censorship that could hinder the free exchange of ideas and innovation online.<sup>83</sup>

## 5.4) Amway India Enterprises Pvt. Ltd. v. Amazon Seller Services Pvt. Ltd.

Amway India filed a case against Amazon and its sellers for selling Amway products on the Amazon platform without authorization, arguing this violated its trademark rights and constituted unfair trade practices.

The Delhi High Court ruled that the sale of genuine goods by unauthorized sellers in the absence of any tampering, impairment, or material difference in the condition of the goods does not constitute trademark infringement. The court emphasized the doctrine of exhaustion of trademark rights, which allows the resale of genuine goods.<sup>84</sup>

## 5.5) Justice K.S. Puttaswamy (Retd.) v. Union of India

This landmark Supreme Court case reaffirmed the right to privacy as a fundamental right under the Indian Constitution, impacting regulations around Aadhaar and personal data protection.<sup>85</sup>

## 6) Suggestive Measures

<sup>81</sup> The Consumer Protection Act, 2019 (Act 35 of 2019) s. 2 (42)

<sup>&</sup>lt;sup>82</sup> Indian Medical Association v. V.P. Shantha & Ors, 1996 AIR 550

<sup>83</sup> My Space Inc. vs Super Cassettes Industries Ltd., FAO(OS) 540/2011, CM Appl. 20174/2011

<sup>&</sup>lt;sup>84</sup> Amway India Enterprises Pvt. Ltd. vs Amazon Seller Services Pvt. Ltd. FAO(OS) No. 133/2019

<sup>85</sup> Justice K.S. Puttaswamy (Retd.) vs. Union of India, WP (Civil) no. 37 of 2015, SLP Cr. no. 2524 of 2014

# 6.1) Enhancing Legal Frameworks

In the rapidly evolving landscape of digital commerce, the need for a robust legal framework that adequately protects consumers has never been more critical. To address the multifaceted challenges and opportunities presented by the digital economy, several suggestive measures for enhancing legal frameworks are proposed:

# 6.1.a) Update and Harmonize Laws:

The goal is to revise existing consumer protection and e-commerce laws to ensure they comprehensively address the nuances of digital trade. This involves creating clearer regulations on digital transactions, online advertising, and data protection to reflect the realities of today's digital marketplace.

Amending laws like the Consumer Protection Act, 2019, and the Information Technology Act, 2000, would be crucial steps. These amendments should focus on defining and regulating emerging digital practices, ensuring transparency in online advertising, and establishing clear guidelines for digital transactions to protect consumers from fraud and misinformation.

## 6.1.b) Specific Legislation for E-commerce

To introduce legislation that specifically addresses the unique challenges and dynamics of ecommerce. This would cover aspects such as digital product liability, standards for online services, and the responsibilities of virtual marketplaces toward consumers.

Creating an Act for e-commerce would set out specific obligations for online retailers and marketplaces, including requirements for product safety, information accuracy, and consumer data security. It would also delineate the liability of platforms for third-party actions, ensuring a safer online shopping environment.

# 6.1.c) Regulation of Digital Payments

Strengthening regulations around digital payments is essential to ensuring the security of online transactions. The focus should be on fraud prevention, securing payment gateways, and providing clear recourse mechanisms for consumers in cases of unauthorized or fraudulent transactions.

Amendments to the Payment and Settlement Systems Act, 2007, and guidelines issued by the Reserve Bank of India could introduce stricter security standards for digital payments, mandate regular audits of payment systems, and establish clear protocols for dispute resolution and consumer compensation.

# 6.2) Strengthening Enforcement and Redressal Mechanisms

To further bolster consumer protection within the realm of digital commerce, a focused approach toward strengthening enforcement and redressal mechanisms is imperative. This strategy not only aims to ensure compliance with consumer protection laws but also facilitates a more transparent and trustworthy digital marketplace. Some of the proposed measures are:

## **6.2.a)** Centralized Consumer Protection Authority

The enhancement of a centralized Consumer Protection Authority (CPA) is crucial for effectively enforcing consumer rights, regulating e-commerce activities, and addressing cross-border consumer issues. This authority would serve as a pivotal body for overseeing consumer protection measures, ensuring compliance with regulations, and acting on violations.

The CPA would have broad powers to investigate consumer complaints, initiate legal proceedings against violators, and impose penalties on entities engaging in unfair trade practices. It would also coordinate with international consumer protection agencies to address cross-border issues, providing a unified response to global challenges in e-commerce.

## 6.2.b) Streamlined Dispute Resolution

Developing fast-track online dispute resolution (ODR) mechanisms aims to provide consumers with a swift, efficient, and accessible means of resolving grievances related to e-commerce transactions. This would significantly reduce the time and cost associated with traditional dispute resolution methods.

The ODR system could be integrated into e-commerce platforms and regulatory websites, offering a step-by-step process for filing complaints, mediation, and arbitration. The system would be designed to handle a wide range of issues, from product returns and refunds to service deficiencies, with clear timelines for each stage of the process.

## 6.2.c) Consumer Education and Awareness

Launching national campaigns to educate consumers about their rights in the digital space is essential for empowering individuals to make informed decisions and safeguard their interests online. These campaigns would focus on safe online shopping practices, understanding digital contracts, and using grievance redressal mechanisms effectively.

Collaborations with consumer advocacy groups, educational institutions, and e-commerce platforms could facilitate widespread awareness campaigns. Utilizing various media channels — including social media, television, radio, and online platforms — would ensure that messages reach a broad audience. Interactive tools, such as webinars, workshops, and online resources, could also enhance consumer understanding and engagement.

# 6.2.d) Enhanced Transparency Requirements

Mandating e-commerce platforms to disclose detailed information about sellers, product authenticity, return and refund policies, and customer reviews aims to empower consumers with the knowledge needed to make informed choices. This measure seeks to enhance transparency and accountability in online transactions.

Regulations could require platforms to ensure that seller identities, business addresses, and contact information are clearly visible to consumers. Additionally, platforms would need to verify the authenticity of products offered and provide a platform for genuine customer reviews. Clear, accessible information on return, refund, and dispute resolution policies would also be mandated, ensuring consumers are fully informed before making purchases.

## 6.3) Promoting Fair Trade Practices

To enhance consumer protection in the digital marketplace, it is imperative to focus on promoting fair trade practices. This approach targets the eradication of deceptive practices and ensures that the digital economy operates in a manner that is transparent, ethical, and beneficial to consumers. Some targeted measures to achieve these objectives are:

## 6.3.a) Crackdown on Unfair Trade Practices

Strengthening the enforcement against unfair trade practices is crucial. This includes imposing stricter penalties for misleading advertisements, fake reviews, and the sale of counterfeit goods, which deceive consumers and erode trust in the digital marketplace.

Regulatory bodies should intensify efforts to monitor and investigate e-commerce platforms and digital advertisers. Legislation could be updated to increase fines and penalties for entities found guilty of engaging in such practices. Additionally, establishing clearer guidelines for online advertisements and reviews can help platforms identify and remove deceptive content proactively.

## 6.3.b) Regulation of Algorithms and AI

As algorithms and artificial intelligence (AI) play a growing role in e-commerce, from personalized recommendations to pricing strategies, it's essential to introduce guidelines for their ethical use. These guidelines should focus on ensuring transparency, non-discrimination, and safeguarding consumer choice.

Regulatory frameworks should require companies to disclose the basic principles of their algorithms, ensuring that these systems do not lead to discriminatory outcomes or manipulate consumer behavior unfairly. Audits and assessments by independent bodies could be mandated to verify compliance with ethical standards. Additionally, consumers should be informed about how their data is used by algorithms, with options to opt out of personalized targeting.

## 6.3.c) Protection against Digital Frauds

Developing comprehensive strategies to combat online fraud, phishing, and other cybercrimes is paramount for protecting consumers in the digital age. These strategies should involve collaboration with cybersecurity agencies and leverage advanced technologies to detect and prevent fraudulent activities.

E-commerce platforms and financial institutions should work closely with cybersecurity agencies to share intelligence about emerging threats and coordinate responses to cybercrimes. Consumer protection agencies could launch awareness campaigns to educate the public about recognizing and avoiding online scams. Strengthening the security of digital transactions,

including the use of multi-factor authentication and secure payment gateways, would also be critical in reducing the incidence of fraud.

## 6.4) Fostering Innovation and Consumer-Centric Policies

To ensure a thriving digital economy that is both innovative and consumer-centric, it's essential to implement measures that encourage responsible business practices, support the growth of small and medium-sized enterprises (SMEs), and foster international cooperation on consumer protection standards. Here's how these objectives can be achieved:

# 6.4.a) Incentivize Secure and Ethical Practices

The aim is to motivate e-commerce platforms and digital service providers to adhere to the highest standards of data security, consumer privacy, and ethical marketing. By adopting these best practices, businesses can not only protect consumers but also enhance their own credibility and consumer trust.

Governments and regulatory bodies could introduce incentives such as tax benefits, reduced regulatory scrutiny, or certification programs for businesses that demonstrate exemplary practices in data security and consumer protection. For instance, certification programs could recognize companies that meet certain privacy and security benchmarks, providing them with a competitive advantage that can be marketed to consumers. Similarly, tax incentives for investments in cybersecurity infrastructure could encourage businesses to allocate resources toward protecting consumer data.

## 6.4.b) Support for SMEs in E-commerce

SMEs often face unique challenges in navigating the digital marketplace, including limited resources to invest in cybersecurity and compliance with e-commerce regulations. Providing targeted support to these businesses can help level the playing field, ensuring they can compete effectively while upholding consumer protection standards.

Governments and industry associations could develop programs offering resources and training for SMEs on best practices in e-commerce, data protection, and consumer rights. This could include online resources, workshops, and access to affordable cybersecurity services. Additionally, creating a supportive regulatory environment that considers the challenges faced

by SMEs, such as simplified compliance procedures or assistance in achieving certifications, can further encourage their adherence to consumer-friendly practices.

## 6.4.c) International Cooperation

In an increasingly globalized e-commerce landscape, cross-border transactions are commonplace. Harmonizing consumer protection standards internationally can help ensure that consumers enjoy consistent levels of protection, regardless of where products or services originate.

Engaging in international forums and organizations dedicated to consumer protection and digital trade can facilitate the development of global standards and best practices. By participating in such forums, countries can share insights, align regulatory approaches, and collaboratively address challenges such as cross-border fraud and data breaches. International agreements or memorandums of understanding on key issues like data protection, product safety, and dispute resolution can further enhance cooperation and ensure a safer e-commerce environment for consumers worldwide.

## 7) Conclusion: Harmonizing Technology and Consumer Rights

In exploring the intricate relationship between technology and consumer rights, we've delved into the multifaceted challenges and opportunities of the digital age. From the evolution of ecommerce laws to the pressing need for robust data protection frameworks, this paper underscores the critical importance of adapting our legal systems to protect consumers in an increasingly digital world.

One of the key findings of this analysis is the urgent necessity for legal frameworks to evolve with technological advancements. As e-commerce platforms continue to redefine the marketplace, this paper highlights the imperative need to address emerging issues such as the sale of counterfeit goods, data breaches, and the ethical use of AI and algorithms. Introducing specific legislation for e-commerce, enhanced enforcement and redressal mechanisms, and international cooperation on consumer protection standards stand out as pivotal measures for safeguarding consumer interests online.

Echoing President John F. Kennedy's profound observation, "Consumers, by definition, include us all. They are the largest economic group, affecting and affected by almost every public and

private economic decision. Yet they are the only important group whose views are often not heard, "86 It's evident that despite being the backbone of the economy, consumers frequently find their rights overlooked. This poignant statement serves as a reminder that consumers, though integral to the economic fabric, often lack a proportional influence in shaping the policies and practices that affect their daily lives. In the context of digital commerce, this discrepancy underscores the necessity for a more inclusive approach to policymaking, one that prioritizes consumer welfare and ensures their voices are heard and heeded.

As we stand on the brink of further unprecedented technological advancements, the need for laws to evolve accordingly has never been more apparent. The growing pace of digital commerce demands a proactive rather than reactive approach to consumer protection. By harmonizing technology with consumer rights, we can foster an e-commerce ecosystem that is not only vibrant and innovative but also fair, secure, and respectful of the fundamental rights of consumers.

As we navigate the complexities of the digital marketplace, let us commit to a future where technology and consumer rights are in harmony, ensuring that the digital age benefits all stakeholders equitably. The continuous evolution of laws, coupled with a commitment to ethical practices and consumer empowerment, will be the cornerstone of a thriving digital economy that respects and protects the rights of consumers at every turn.

<sup>&</sup>lt;sup>86</sup> President John F. Kennedy, "*President Kennedy: Consumer Bill of Rights, March 15, 1962*", Berkeley Law, available at: https://hoofnagle.berkeley.edu/2015/05/07/president-kennedy-consumer-bill-of-rights-march-15-1962/